

Keynote (on-demand)

Microsoft

Dynamics 365 Business Central Launch Event

April 13, 2021

Mike Morton
General Manager

Hello everyone, I'm Michael Jordan. I'm the general manager of Dynamics business Central and I want to welcome you to the 2021.

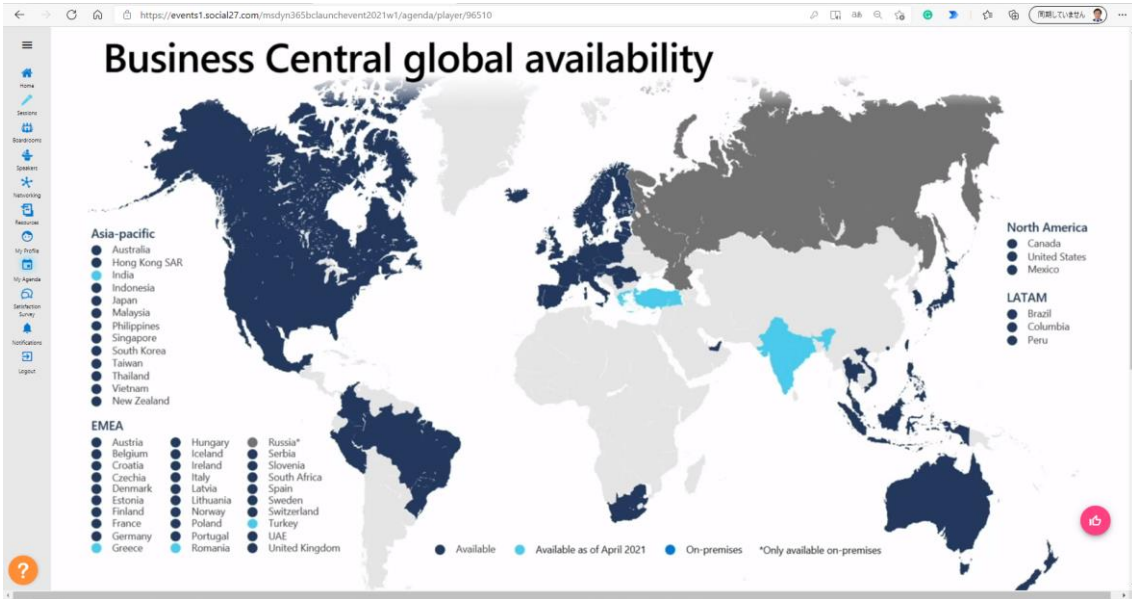
Navigation icons: Home, Sessions, Boardrooms, Support, Networking, Resources, My Profile, My Agenda, Satisfaction Survey, Notifications, Logout.

Business Central 2021 release wave 1 themes

- Onboarding**
 - Tours
 - Getting Started checklists
 - Extensibility
- Better together with Microsoft**
 - Teams
 - Dataverse
 - Excel
- Best of breed business solutions**
 - Reporting
 - Banking and payment improvements
 - Universal Print

We're very excited about Business Central 2021 Wave one. We have three major areas of investments. The first is on boarding. This is a new area.

Navigation icons: Home, Sessions, Boardrooms, Support, Networking, Resources, My Profile, My Agenda, Satisfaction Survey, Notifications, Logout.



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home
 settings
 Baseboards
 Speakers
 Networking
 Resources
 My Profile
 My Agenda
 Satisfaction Survey
 Notifications
 Logout

ANNOUNCING:

Go Local (Switzerland)

Available by the end of 2021

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home
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Dynamics 365 Business Central
 Storage changes effective July 1

	Current	New storage plan (starting July 1, 2021)	
Base entitlement	80 GB	80 GB	
Per user allocation	None	2 GB/User (Essentials)	3 GB/User (Premium)
Additional GB	\$40	\$10	
Additional 100 GB	\$4,000	\$500 (5\$/GB)	

Note: Storage is inclusive of all BC Online Customer Data ('Relational' and 'Blob') both in current and new storage plan.

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Storage examples

Real customer examples:*

Named users	License type	Expected size of DB (SaaS) after 5 years with compression	Total allocation	Additional storage cost (before)	Additional storage cost (after)
30	Essentials	130 GB	140 GB (30*2 GB + 80 GB)	\$2,000/month	\$0
125	Premium	230 GB	455 GB (125*3 GB + 80 GB)	\$6,000/month	\$0
250	Premium	500 GB	830 GB (250*3 GB + 80 GB)	\$16,800/month	\$0
1,200	Premium	1.5 TB	3.68 TB (1200*3 GB + 80 GB)	\$56,000/month	\$0

Hypothetical example:

Named users	License type	Expected size of DB (SaaS) after 5 years with compression	Total allocation	Additional storage cost (before)	Additional storage cost (after)
20	Essentials	250 GB	120 GB (20*2 GB + 80 GB)	\$5,200/month	\$650/month

*Numbers slightly altered to maintain customer anonymity


Optimize storage

Best practice tips for highest performance

Investments in smaller database sizes will still benefit partners/customers with faster backup/restore, easier to move data between environments, management, and more efficient reports.

Best practices include:

- **SQL Compression**—On by default in Business Central Online
- **Retention Policies**—Configure maximum log file sizes and appropriate purging schedules
- **Views and Alerts on Database Growth**—Monitor for unusual cases of database growth
- **Archiving**—Move historical data outside the primary database to solutions such as Azure Data Lake



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ANNOUNCING:

Aligning the developer experience between on-premises and cloud

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Further align on-premises and cloud experiences

Effective April 1

Announcing change to customer developer SKUs


With the release of 2021 release wave 1 we are deprecating Application Builder and Solution Developer. The below changes apply to all customer licenses bought through Dynamics Price List.

- Versions impacted?**
This will affect all versions from 2019 release wave 2 (version 15) and forward. This affects all versions after the move to pure AL applications built in Visual Studio Code.
- How does customers develop in the 50,000-99,999 range moving forward?**
Access to the tools that was previously governed by access to the above SKU is now available to all customers. Visual Studio Code as well as the AL Extension for Visual Studio Code is freely downloadable. Customers will still need to buy and pay for objects in the 50,000-99,999 range as they do today.
- How can I now perform upgrade of the base application, now that the solution developer is gone?**
Access to the upgrade toolkit of the base application will now be included in all customer licenses for Essentials and Premium users.
- How can I as a customer get access to the test toolkit and the objects containing the tests available out of the box?**
Access to the test toolkit and the objects containing the tests will now be included in all customer licenses for Essentials and Premium users.

Read the FAQ: <https://aka.ms/BCDevSKU>

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GitHub code contribution



Location: [Github.com/microsoft/ALAppExtensions](https://github.com/microsoft/ALAppExtensions)


- 25 partner pull requests processed for this release
- Barcode capabilities provided by EasyStep2
- 2,671 partner issues processed for this release

Want to contribute? aka.ms/ChangeALModule or aka.ms/NewALModule

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Dynamics 365 | Business Central Launch Event

Tracks and breakout sessions



Better together with Microsoft 365 Dynamics 365 Business Central			Modern development tools Dynamics 365 Business Central		
Session	What's new—2021 release wave 1:	Speakers	Session	What's new—2021 release wave 1:	Speakers
LE21-05	Microsoft Teams and Business Central	Mike Borg Cardona	LE21-08	Visual Studio code and AL	Peter Boring, Esben Nyhuus Kristoffersen
LE21-06	Power Platform	Blazej Kotelko; Enrico Cimitan	LE21-09	Permissions and entitlements	Dmitry Chadayev
LE21-18	Virtual Tables for Microsoft Dataverse	Henrik Westergaard Hansen; Lukasz Zoglowek	LE21-20	Modernizing our architecture	Vincent Nicolas

Delight customers Business Central			Seamless service and performance Business Central		
Session	What's new—2021 release wave 1:	Speakers	Session	What's new—2021 release wave 1:	Speakers
LE21-02	Working with dimensions	Brian Nielsen, Ivan Koletic	LE21-01	Administration center	Dmitry Chadayev
LE21-10	Application and client features	Brian Nielsen, Andrei Panko, Mike Borg Cardona	LE21-03	Server and database	Kennie Pontoppidan, Jens Møller-Pedersen
LE21-11	Bank reconciliation	Brian Nielsen, Søren Friis Alexandersen	LE21-04	Partner telemetry	Kennie Pontoppidan
LE21-12	Printing	Monica Ahuja, Blazej Kotelko	LE21-15	Docker	Freddy Kristiansen
LE21-13	Emailing and Word Templates	Jesper Schulz-Wedde, Tomás Navarro Casbas	LE21-16	DevOps processes for PTEs	Freddy Kristiansen, Alex Toader
LE21-14	Simplifying customer onboarding	Søren Friis Alexandersen, Mike Borg Cardona			
LE21-17	Migration	Dmitry Chadayev			

Register today: <https://aka.ms/BCLE>

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Jannik Bausager
Principal Group Program Manager

ライブ配信

This screenshot shows a video player interface. On the left is a navigation sidebar with icons for Home, Settings, Business, Solutions, Networking, Account, My Profile, My Agenda, Satisfaction Survey, Notifications, and Logout. The main content area features a man in a dark suit and light shirt sitting at a desk with a laptop. Behind him is a dark background with a large graphic of overlapping blue and purple circles. The man's name and title are displayed in white text. At the bottom of the video frame, there are standard playback controls including a play button, a volume icon, and a 'ライブ配信' (Live Broadcast) indicator.

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Dynamics 365 Business Central

CRONUS 2021 | Finance | Cash Management | Sales | Purchasing | Setup & Extensions | Intelligent Cloud Insights

Customers Vendors Items Bank Accounts Chart of Accounts

Get started
Hi Jannik, ready to set up your business?
We've prepared a few activities to get you and your team quickly started.

Activities

Sales This Month	Overdue Sales Invoice Amount	Overdue Purch. Invoice Amount	Sales Invoices Predicted Overdue
\$0	\$0	\$0	0
See more	See more	See more	See more

This screenshot displays the Dynamics 365 Business Central user interface. The top navigation bar includes the application name and various functional areas like Finance, Sales, and Purchasing. Below the navigation is a 'Get started' message with a 'Get started' button. Underneath, there's an 'Activities' section with four summary cards showing financial data: Sales This Month (\$0), Overdue Sales Invoice Amount (\$0), Overdue Purch. Invoice Amount (\$0), and Sales Invoices Predicted Overdue (0). Each card has a 'See more' link. On the right side of the interface, a video player is visible, showing the same man from the first screenshot. The video player has a play button and a 'ライブ配信' (Live Broadcast) indicator.

CRONUS 2021 | < Finance > Cash Management > Sales > Purchasing > Setup & Extensions > Intelligent Cloud Insight > | ≡

Customers Vendors Items Bank Accounts Chart of Accounts

Get started

Here are a few steps that make you ready for business

Skip checklist

Your checklist:

- 1. Company details
- 2. Update users
- 3. User permissions
- 4. User settings
- 5. Outgoing email
- 6. Migrate data

Enter company details

Provide your company's name, address, logo, and other basic information.

3 minutes

Start Skip for now

Activities

Sales This Month \$0 > See more	Overdue Sales Invoice Amount \$0 > See more	Overdue Purch. Invoice Amount \$0 > See more	Sales Invoices Predicted Overdue 0 > See more
---------------------------------------	---	--	---

CRONUS 2021 | < Finance > Cash Management > Sales > Purchasing > Setup & Extensions > Intelligent Cloud Insight > | ≡

Customers Vendors Items Bank Accounts Chart of Accounts

Get started

Here are a few steps that make you ready for business

Skip checklist

Company Setup

Specify your company's address information and logo. This is used in invoices and other documents where general information about your company is printed.

Company Name CRONUS 2021

Address

City

State

ZIP Code

Country/Region Code

Company Logo +

Back New Finish

Activities

Sales This Month \$0 > See more	Overdue Sales Invoice Amount \$0 > See more	Overdue Purch. Invoice Amount \$0 > See more	Sales Invoices Predicted Overdue 0 > See more
---------------------------------------	---	--	---

CRONUS 2021 | < Finance > Cash Management > Sales > Purchasing > Setup & Extensions > Intelligent Cloud Insight > | ≡

Customers Vendors Items Bank Accounts Chart of Accounts

Get started Here are a few steps that make you ready for business

[Skip checklist](#)

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- 5. Outgoing email
- 6. Migrate data

Fetch users from Microsoft 365

Get the latest information about users and licenses for Business Central from Microsoft 365.

⌚ 5 minutes

[Start](#) [Skip for now](#)

Activities ▾

Sales This Month

\$0

[See more](#)

Overdue Sales Invoice Amount

\$0

[See more](#)

Overdue Purch. Invoice Amount

\$0

[See more](#)

Sales Invoices Predicted Overdue

0

[See more](#)

CRONUS 2021 | Finance | Cash Management | Sales | Purchasing | Setup & Extensions | Intelligent Cloud Insight

Customers Vendors Items Bank Accounts Chart of Accounts

View - Users

Search + New Manage **Permissions** Navigate Page More options

Update users from Microsoft 365 Effective Permissions Invite external accountant

Keep in sync with Microsoft 365

When licenses or user accounts change in the Microsoft 365 Admin center, you must sync the changes back to this list.

1 of 2 [Next](#)

Enabled	admin@434446nw12021.onmicrosoft.com
Enabled	PattF@434446nw12021.OnMicrosoft.com

[Close](#)

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CRONUS 2021 | < Finance > Cash Management > Sales > Purchasing > Setup & Extensions > Intelligent Cloud Insight > | ≡

Customers Vendors Items Bank Accounts Chart of Accounts

Get started

Here are a few steps that make you ready for business

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Your checklist:

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- 3. User permissions
- 4. User settings
- 5. Outgoing email
- 6. Migrate data

Give permissions to users

Manage who has access to what based on permissions.

You completed this step

Revisit Skip for now

Activities

Sales This Month	Overdue Sales Invoice Amount	Overdue Purch. Invoice Amount	Sales Invoices Predicted Overdue
\$0	\$0	\$0	0
> See more	> See more	> See more	> See more

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Microsoft Teams

Chat

Patti Fernandez Chat Files 2 more +

Recent

- Patti Fernandez 3/25 This message was delivered
- Megan Bowen 11:24 AM

3/24 11:26 AM Hi Patti, what a great morning

3/24 3:56 PM Hi, sure a great day! Looking at our Product sales account - this invoice should have been posted on the Medium Customer Group not the Large, please correct

View - General Ledger Entries - 40200 Income, Product Sales - Dynamics 365 Business Central

Business Central

General Ledger Entries

Description: Invoice S-INV102198

Entry No.: 2212

G/L Account No.: 40200

Posting Date: 04/01/21

Document Type: Invoice

Document No.: PS-INV103198

Details Pop out

and btw, what is the order number for the last Purchase order to Fabrikam?

Type a new message

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Business Manager - Dynamics | Patti Fernandez | Microsoft Team | Edit - Draft Dimension Correction

Dynamics 365 Business Central

CRONUS

General Ledger Entry

Draft Dimension Correction

Run Reopen Validate Dimension Changes Show Errors

General

Description Patti asked Status Draft

Update Analysis Views

Dimension Correction Changes Manage

Dimension Code ↑	Dimension Value Code	New Dimension Value Code
AREA	70	No Change
BUSINESSGROUP	HOME	No Change
CUSTOMERGROUP	MEDIUM	No Change
DEPARTMENT	SALES	No Change
SALESPERSON	JO	No Change

https://events1.social27.com/msdyn365bclaunchevent2021w1/agenda/player/96510

https://businesscentral.dynamics.com/c51c6570-981b-4595-ba2c-b1e43030e812/Production?company=CRONUS...

Dynamics 365 Business Central

CRONUS

General Ledger Entry

...sion Correction | Work Date: 4/12/2021

Patti asked

Run Reopen Validate Dimension Changes Show Errors

General

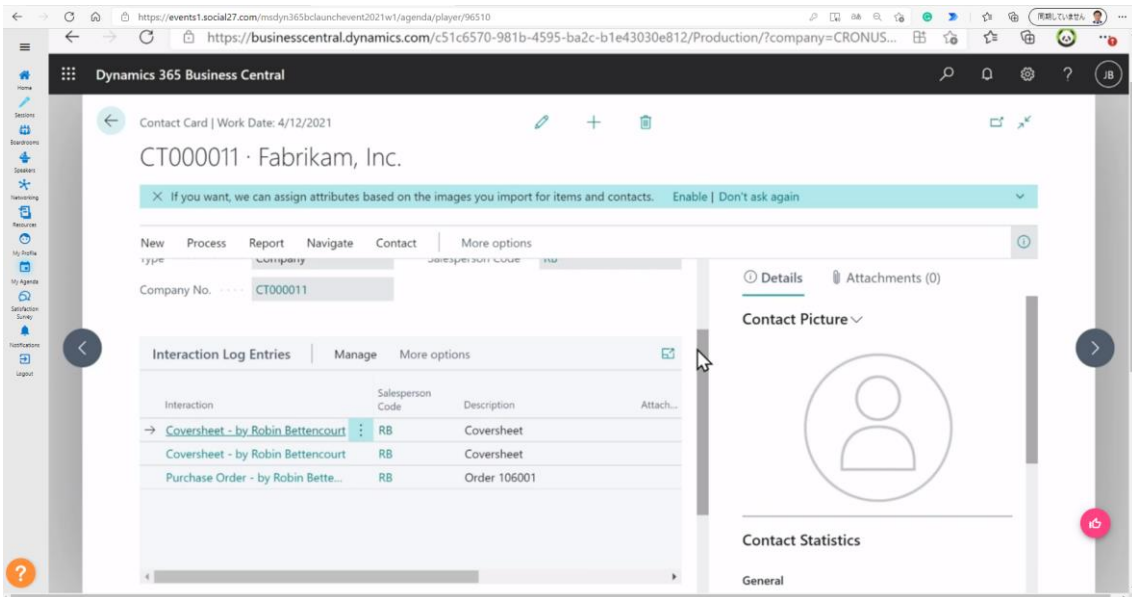
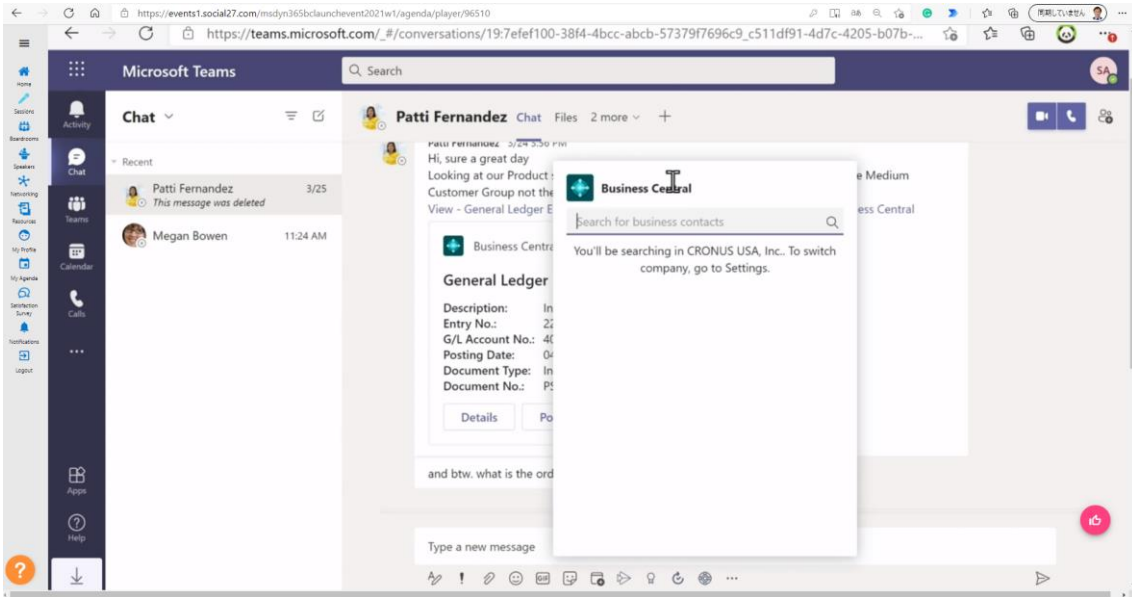
Description Patti asked Status Draft

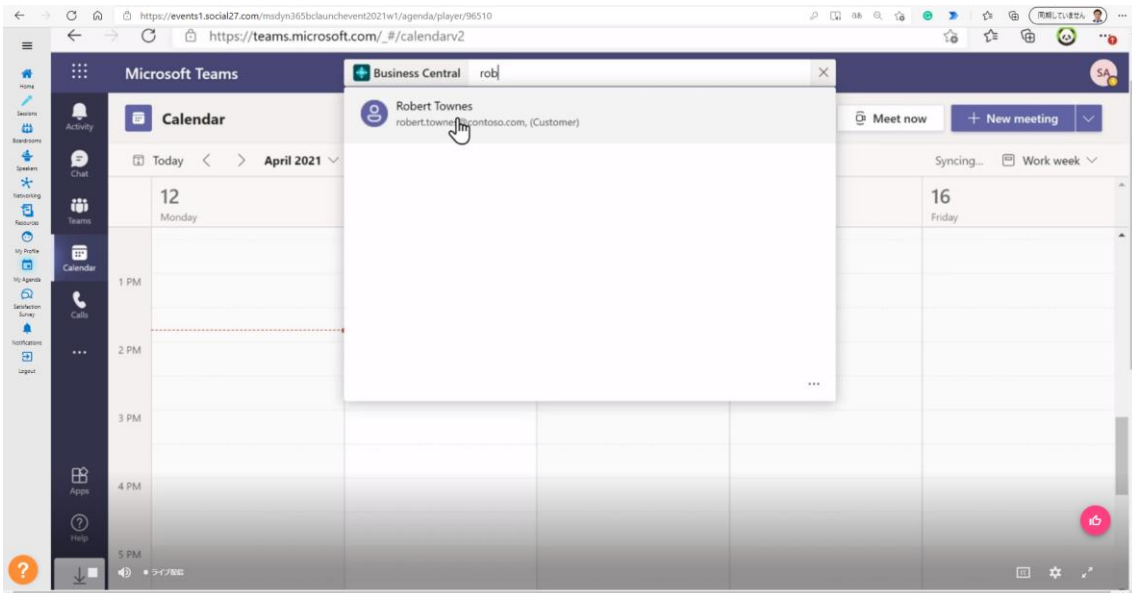
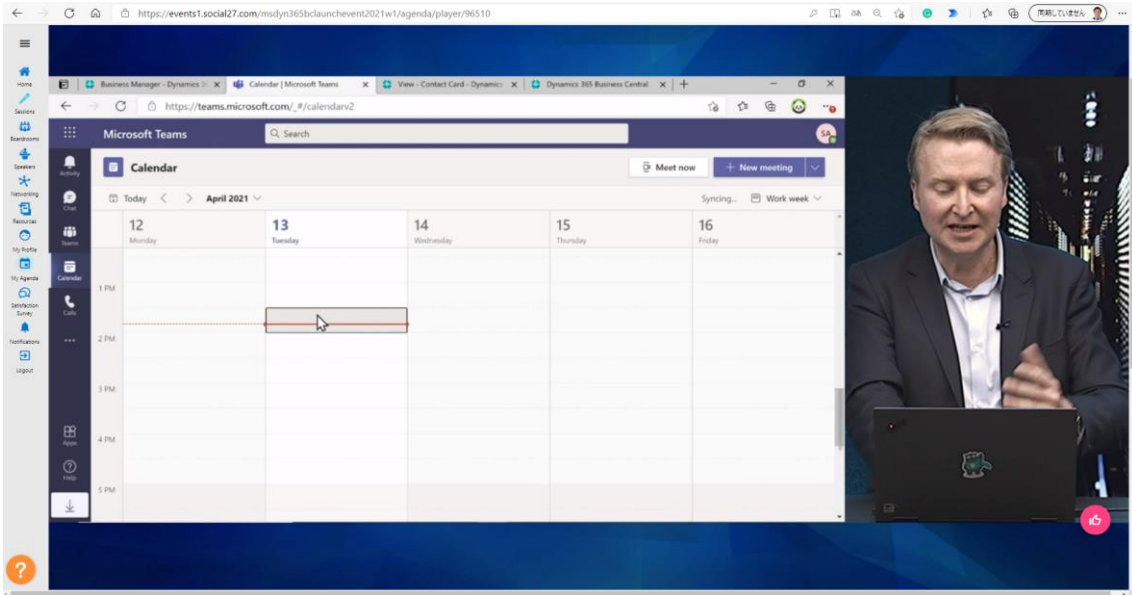
Update Analysis Views

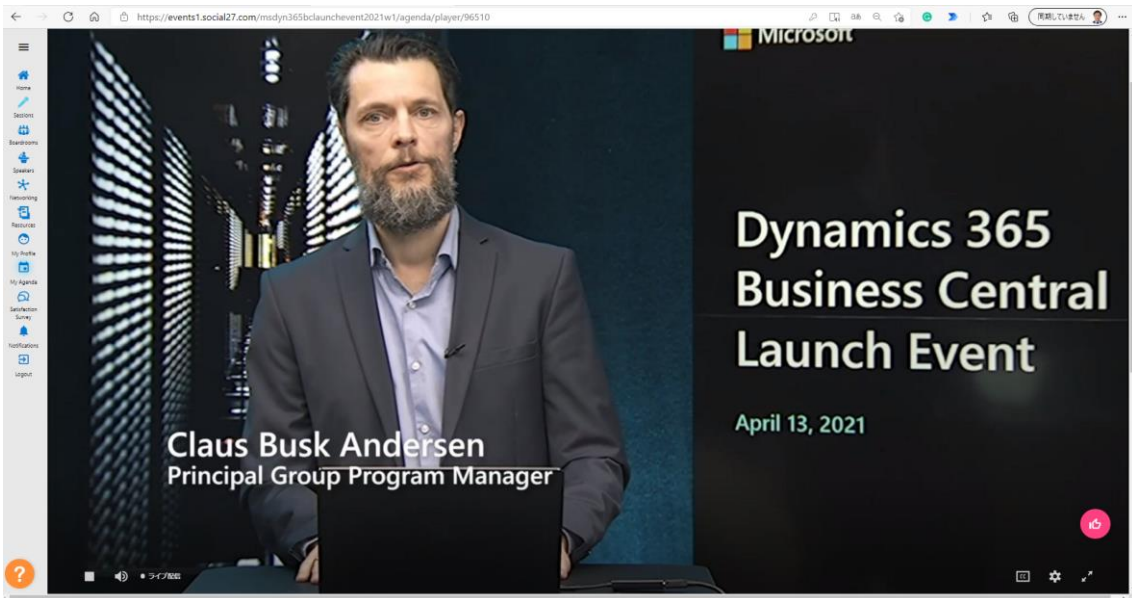
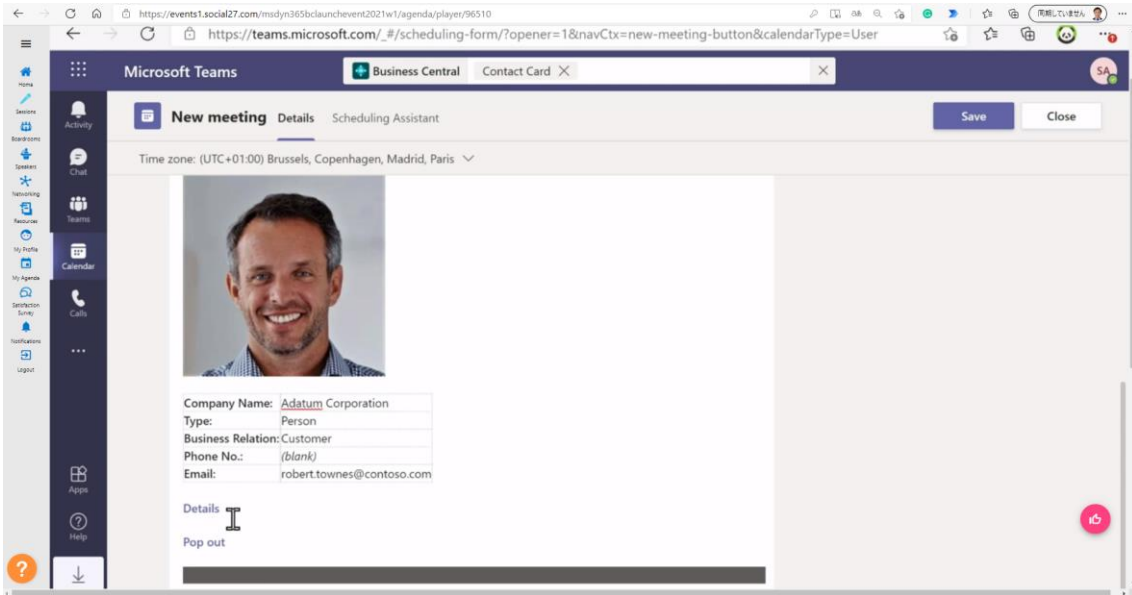
Dimension Correction Changes Manage

New Dimension Value Code
Specifies the new value for the dimension
[Learn more](#)

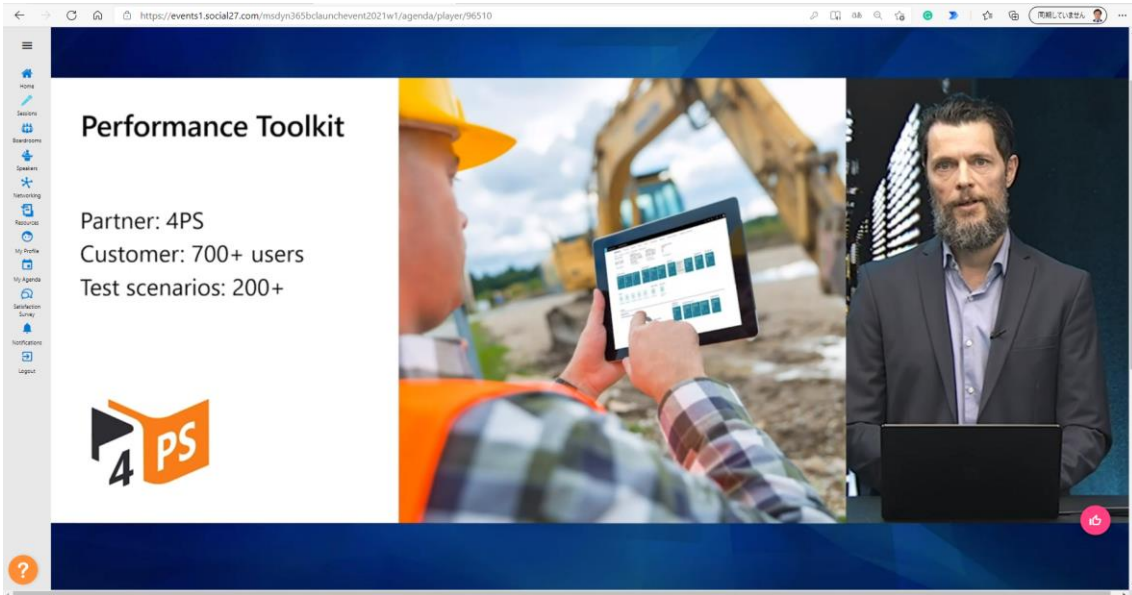
Dimension Code ↑	Dimension Value Code	New Dimension Value Code
AREA	70	No Change
BUSINESSGROUP	HOME	No Change
CUSTOMERGROUP	MEDIUM	Change - LARGE
DEPARTMENT	SALES	No Change
SALESPERSON	JO	No Change



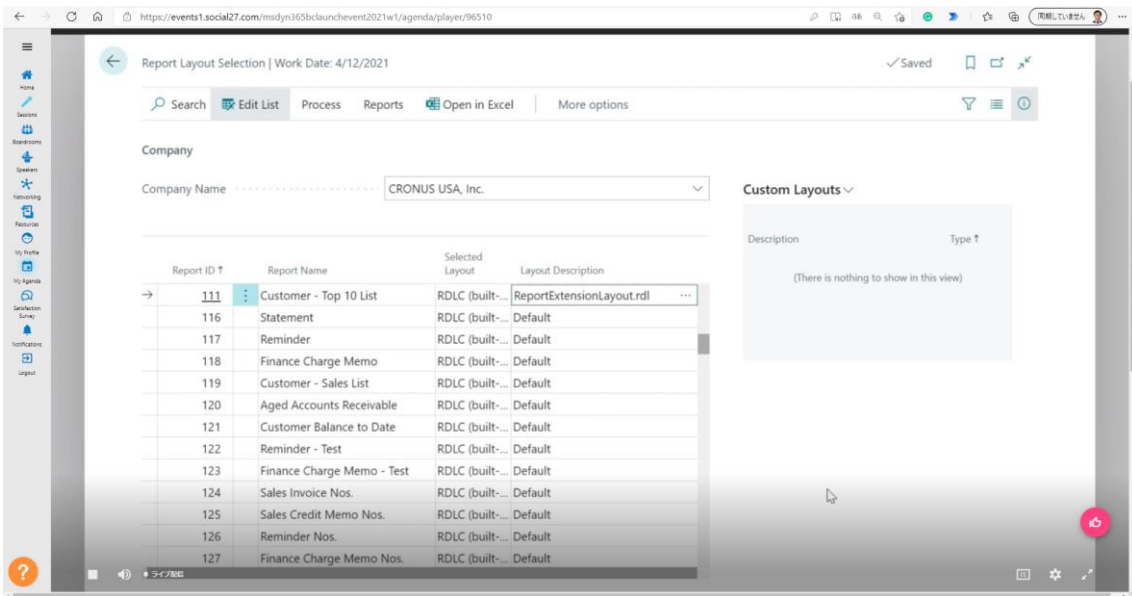




Automated test can be run using customer license.



Report Extension



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Dynamics 365 Business Central VEDemoEnvironment

Customer - Top 10 List

No.	Name	Year	Revenue	Revenue %
0000	Customer 1	2020	20,000.00	20%
0000	Customer 2	2020	15,000.00	15%
0000	Customer 3	2020	10,000.00	10%
0000	Customer 4	2020	5,000.00	5%
0000	Customer 5	2020	5,000.00	5%
Total			55,000.00	100%
Top 10			45,000.00	81.8%
All Customers			60,000.00	100%

1 / 1

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Performance improvements

- 20% faster to open Role Center page
- 98% faster to post Payment Journal
- 40% faster posting of background document batches
- 3-5x reduction of SQL reads with Dynamics 365 Sales Integration
- Web Services up to 25% faster
- API Performance up to 5-6x faster
- Report performance up to 36x faster

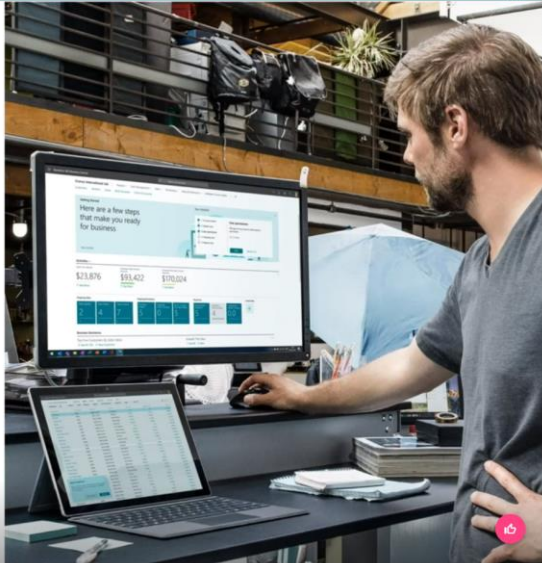
ライブ放送

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Next steps

Learn, educate, activate

- Read the release notes aka.ms/BCreleaseplan
- Join the conversation <https://twitter.com/MSDYN365BC>
- Leverage learning courses aka.ms/BCLearn
- Samples and code resources aka.ms/BCTech
- Submit your ideas aka.ms/BCIdeas





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Directions North America 2021 Virtual

April 26-28, 2021
Microsoft keynotes
Breakout sessions
Live Q&A sessions
Expo and networking
Register today: <https://directionsna.com/>

Directions ASIA 2021 Virtual

May 4-5, 2021
Register today: <https://directions4partners.com/>




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Microsoft

Stay tuned for the
Live Q&A. Begin
submitting questions
now.

Login to
www.slido.com
#900740



Navigation menu: Home, Settings, Broadcasts, Questions, Networking, My Agenda, Search, Notifications, Logout